Cuboff

addit
Solution for leading to action

Contents

addit
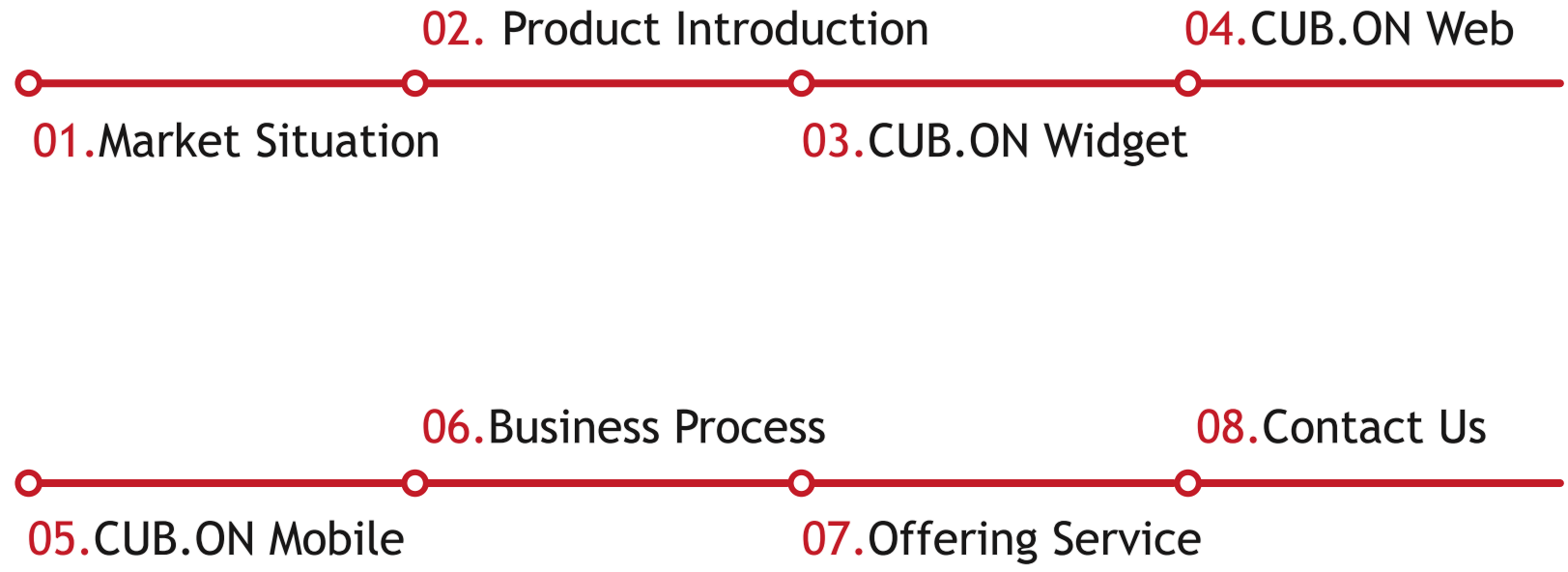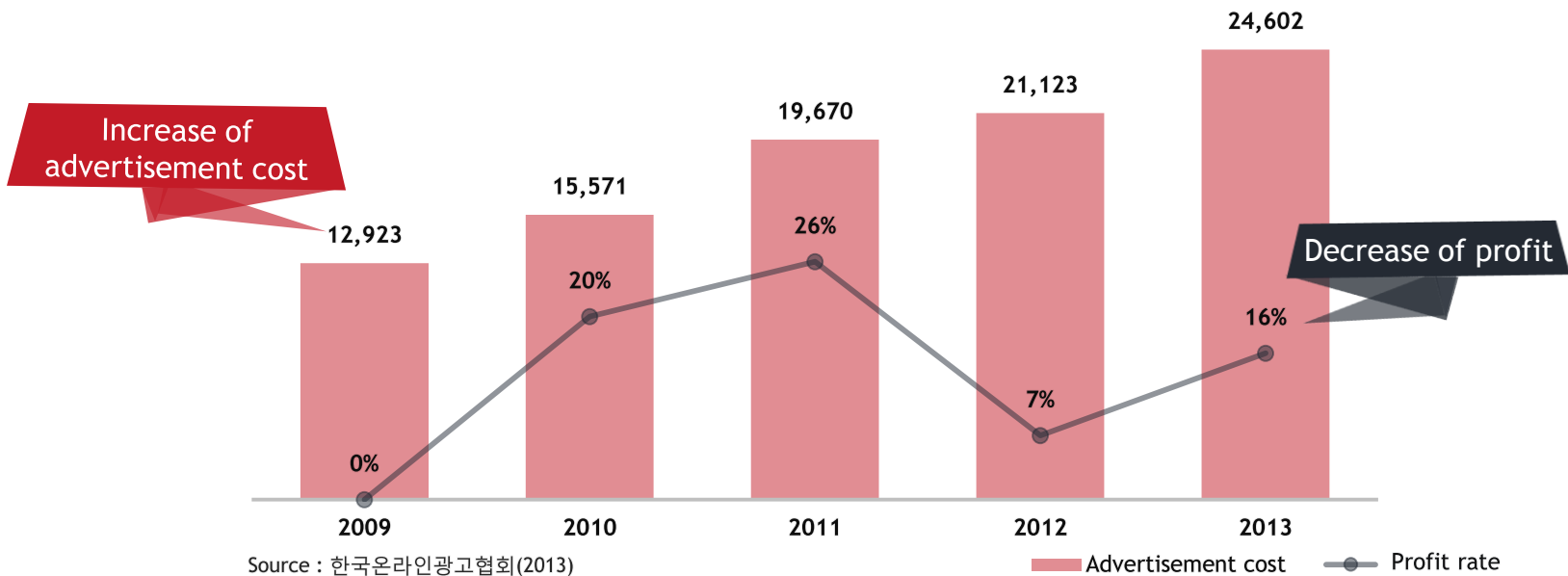Solution for leading to action
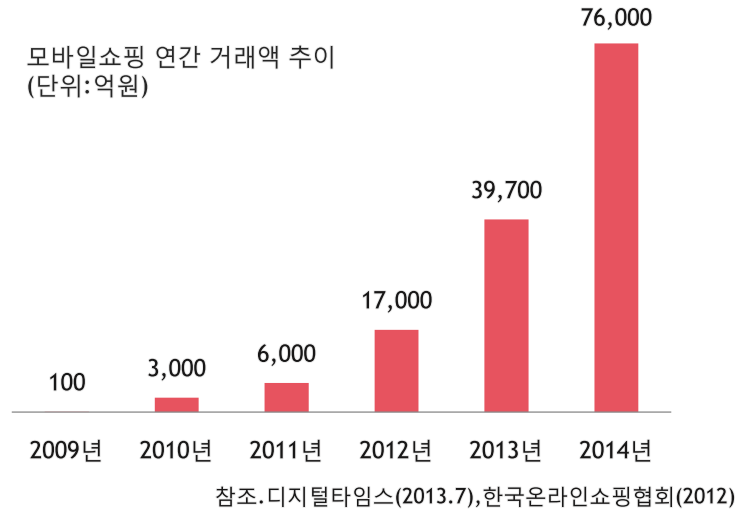
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Advertisement cost is consistently increasing due to huge competition in business with the need to maintain favorable advertisement environment, while the profit rate is quickly decreasing because of high advertisement costs.

Increase of advertisement cost

Decrease of profit

24,602

21,123

19,670

15,571

12,923

26%

20%

16%

7%

0%

2009   2010   2011   2012   2013

Source : 한국온라인광고협회(2013)

Advertisement cost   Profit rate
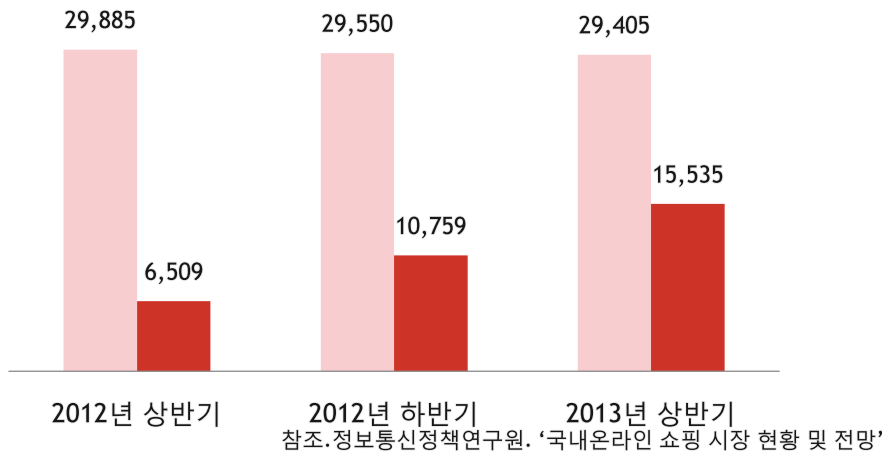
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The scale of mobile shopping market, which has grown from early on 2000s, was just about 10 billion won in 2009, In 2012, it formed the market of about 1.7 trillion won.
It increased to about 7.6 trillion in 2014.

모바일쇼핑 연간 거래액 추이
(단위:억원)

2009년	2010년	2011년	2012년	2013년	2014년
100	3,000	6,000	17,000	39,700	76,000

참조.디지털타임스(2013.7),한국온라인쇼핑협회(2012)

PC/모바일쇼핑 이용자수 추이
(단위:천명)
Internet shopping based on PC ■ Mobile shopping

2012년 상반기	2012년 하반기	2013년 상반기
29,885 / 6,509	29,550 / 10,759	29,405 / 15,535

참조.정보통신정책연구원. '국내온라인 쇼핑 시장 현황 및 전망'

We can observe a consistent growth of mobile shopping.
In 2013, the amount of mobile shoppers exceeded half the amount of PC shoppers.

A new marketing platform visitors connect to for purchase

From all visitors, 98% are leaving customers

Leaving customers are potential customers who can purchase merchandise or service from the competition.

Cub.on is a next generation marketing platform, which optimizes marketing techniques to lead a potential customer to purchase.

Leaving customers

98%

Cub.on

CUB.on Widget

An advanced concept for visitor retention marketing platform which is a combination
of a marketing window and banner products.
By visiting the home page of the company which introduced a synthetic form of retention matching
advertisement for wanted online page search word, the target users get advertisements whenever they
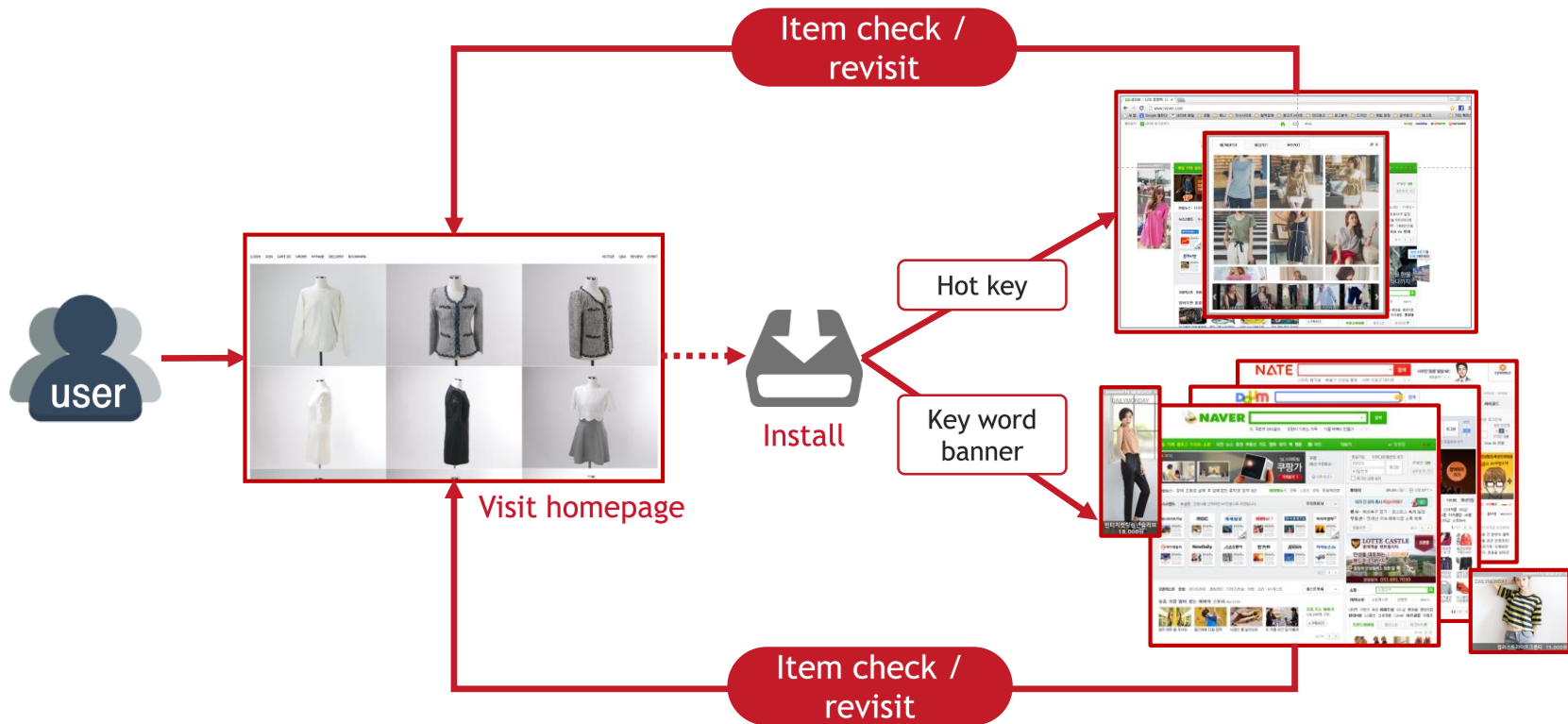are, wherever they are.

Cub.on Web

Without installing any additional software, just insert the script on the home page of the company
which introduced a synthetic form of retention matching advertisement. It consists of the reaction web
page which collects product materials from the relevant category and the search word which is set by
the company that introduced the marketing **platform(patented). Search engine marketing which is
displayed with Layer form**

Cub.on Mobile

A mobile advertisement platform with various convenient functions such as event, alarm, reference,
etc.., as well as an automatic recommendation service which specializes in automatic collecting and
exposure(patent)

Widget

New concept marketing service based on **WEB-APP(web application)**

- user
- Visit homepage
- Item check / revisit
- Install
- Hot key
- Key word banner
- Item check / revisit

Portal banner

Register image which appeared top-left side(URL matching) on designated site for 5 pieces (rolling for 20 seconds). Set the landing URL separately for each image
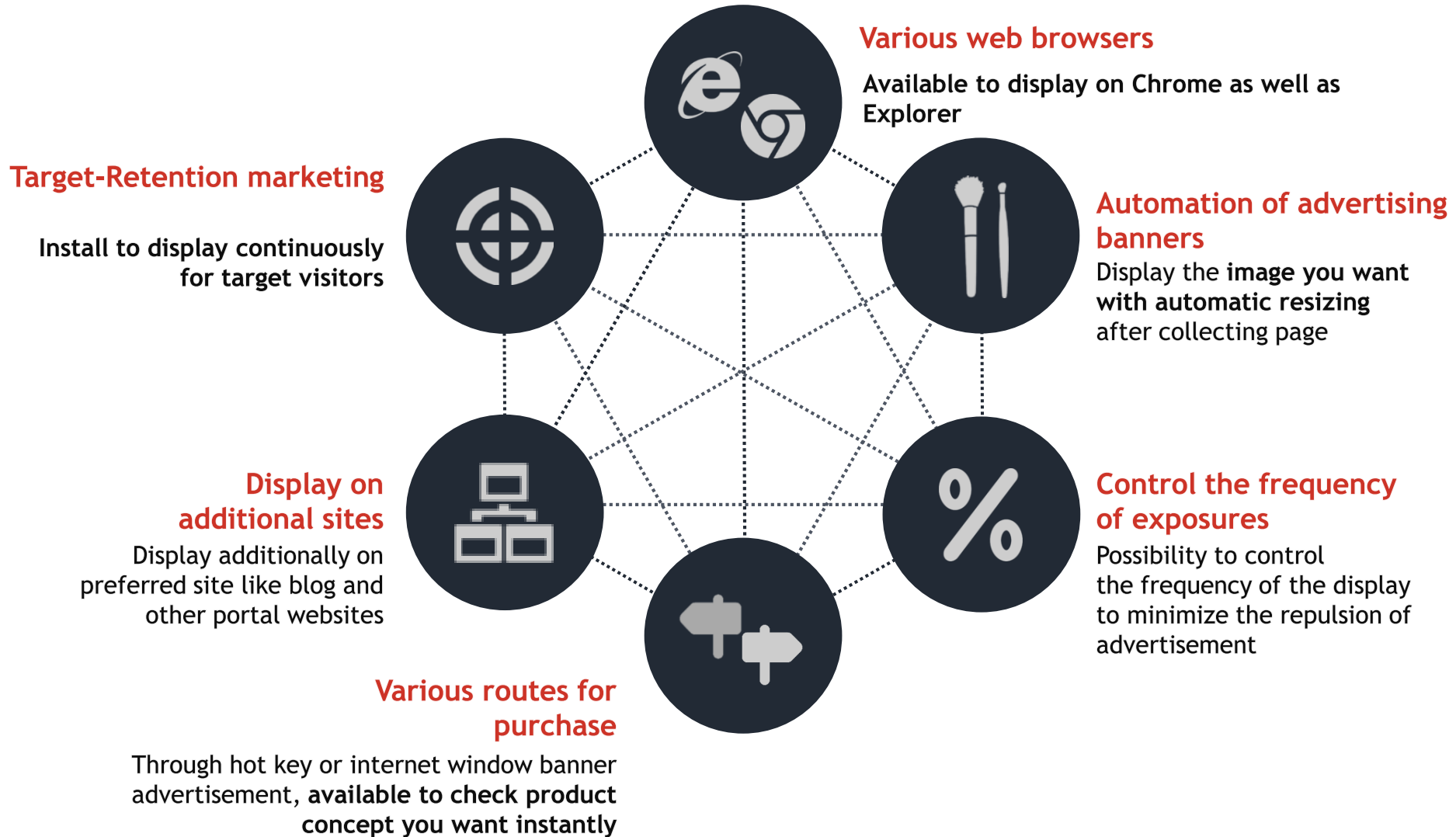
Marketing window

Run in case of booting PC + operate with hot key (double click on ALT). Depending on the conditions set, automatically collect and display the images

Searching banner

Available to register more than than 100 key words which appear in the lower right-hand side of the search screen, setting each URL separately for every image

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Various web browsers

Available to display on Chrome as well as Explorer

Target-Retention marketing

Install to display continuously for target visitors

Automation of advertising banners

Display the **image you want with automatic resizing** after collecting page

Display on additional sites

Display additionally on preferred site like blog and other portal websites

Control the frequency of exposures

Possibility to control the frequency of the display to minimize the repulsion of advertisement

Various routes for purchase

Through hot key or internet window banner advertisement, **available to check product concept you want instantly**

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Increase brand awareness

Display on the main site of the portal to increase brand awareness, unlike text form key word advertisement which is displayed when searching for a key word. It appears in the lower right-hand side in a banner form without changing the result of the searched value

Dig out a potential customer

Within a visit, the customer, who searches for a relevant key word like competition object offering some information, gets the client company home page displayed
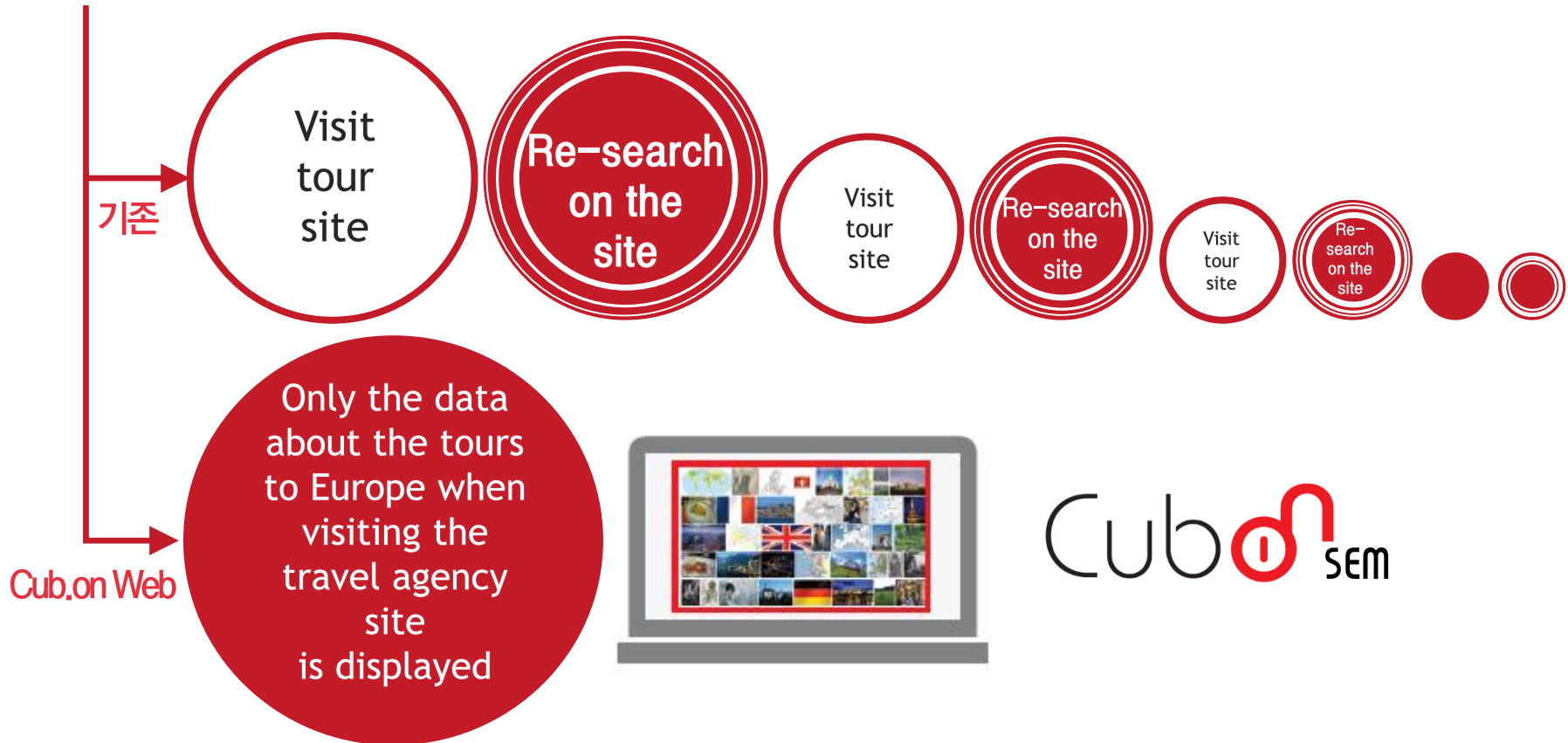
Increase the revisit rate of existing customers

Not only inducement of revisiting for the new customers, but also increase of revisiting rate by displaying for the existing visitors

Saving time of the advertiser

As a system of automatic collection and display, there is no need to create an additional banner to do work, due to an automatic display of a standard image as a banner form

Decrease the advertisement cost

Reduce marketing costs of the main site. Maximize synergy by registering a relevant key word package, not Purchasing each key word individually

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Cub⊙n SEM **Searching Engine Marketing**

유럽여행
유럽여행

Example: In case of searching for the tours to Europe, remove inconvenience of searching for the first key word on the portal and researching keyword on the visited site, Making the information you want available to access.

기존

Cub.on Web

Visit tour site

Re-search on the site

Visit tour site

Re-search on the site

Visit tour site

Re-search on the site

Only the data about the tours to Europe when visiting the travel agency site is displayed

Cub⊙n SEM

Front pop-up type

Blurred effect of the existing main screen on the home page during the display + displays the search (set) value as whole pop-up

Slide type
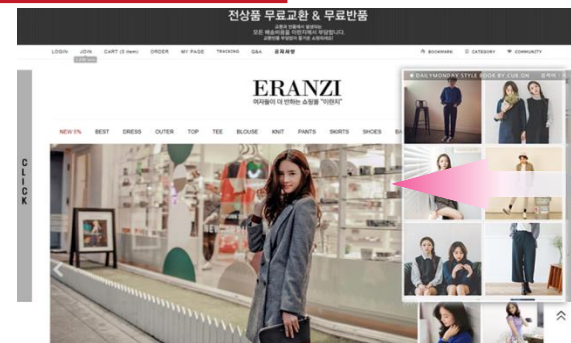
When clicking left or right, displays search (set) value as slides
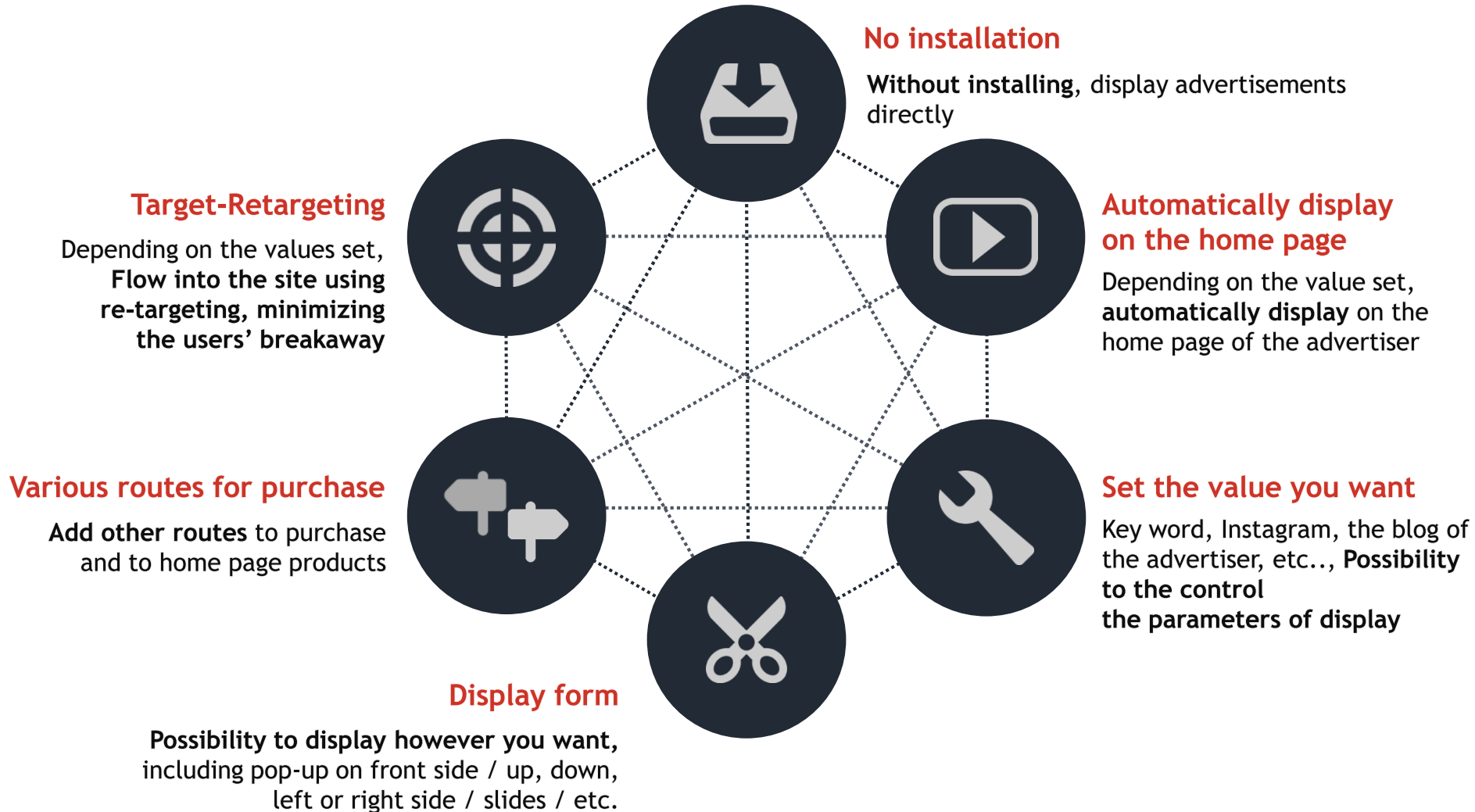
Slide-fixing type

Displays search (set) value on upper, lower, left or right side of the home page

Toolbar type

Expose search engine as main upper tool bar form (set for menu with an event link)

CUB.ON Web | Features

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Solution for leading to action

No installation
Without installing, display advertisements directly

Automatically display on the home page
Depending on the value set, **automatically display** on the home page of the advertiser

Target-Retargeting
Depending on the values set, **Flow into the site using re-targeting, minimizing the users' breakaway**

Set the value you want
Key word, Instagram, the blog of the advertiser, etc.., **Possibility to the control the parameters of display**

Various routes for purchase
Add other routes to purchase and to home page products

Display form
Possibility to display however you want, including pop-up on front side / up, down, left or right side / slides / etc.

Reduce marketing costs
of the main site.
Maximize synergy
by registering a relevant key word
package, not purchasing each key
word individually

Within a visit, the customer, who
searches for a relevant key word
like competition object offering
some information, gets the client
company home page displayed

Easy shopping, possibility
to search for product concept
depending on set condition

Decrease the advertisement cost

Dig out a potential customer

Increase customer count with easy shopping

Decrease rate of leaving and increase revisit rate

Increase brand awareness

Saving time of the advertiser

Encourage a new customer
to visit frequently
& display advertisements
to existing customers

Increase brand awareness
by displaying on the main
page of the website

As a system of automatic collection and
display, there is no need to create an
additional banner to do work, due to an
automatic display
of a standard image as a banner form

CUB.ON Mobile | Type

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Cub Mobile

Installation via ADK to take advantage of free marketing techniques in existing apps.

Automatic recommendation service

Directly display the wanted category to reduce unnecessary searching time. Increase the rate of purchase using facilitation

AD.Shake

Like in games, offer coupons or others, draw attention of the customers. As a result, increase buying rate

Widget

Draw attention by always displaying new products and recommended products through the widget and increase rate of inflow and purchase

Delivery inquiry

Reduce unnecessary SMS cost which occurs when using existing apps
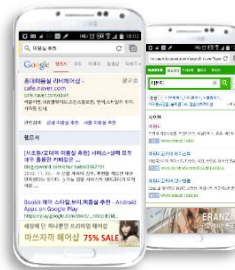
Push/lock screen alarm

Reduce unnecessary SMS cost. Inducement for attention with alarm as banner form
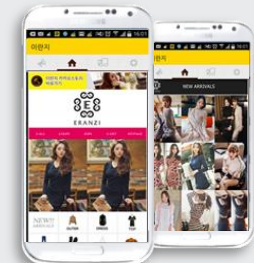
App banner

Decrease advertisement cost. An effective targeting advertisement which fits users' tendency and secures incoming population

Keyword banner

Encourage people to come in by matching mobile web portals each word while decreasing the advertisement cost of key words

Be interlocked with the mobile home page

Increase the buying rate immediately with a growing focus for direct interlocking if there is a need to purchase other goods which are not on the app

CUB.ON Mobile | Features

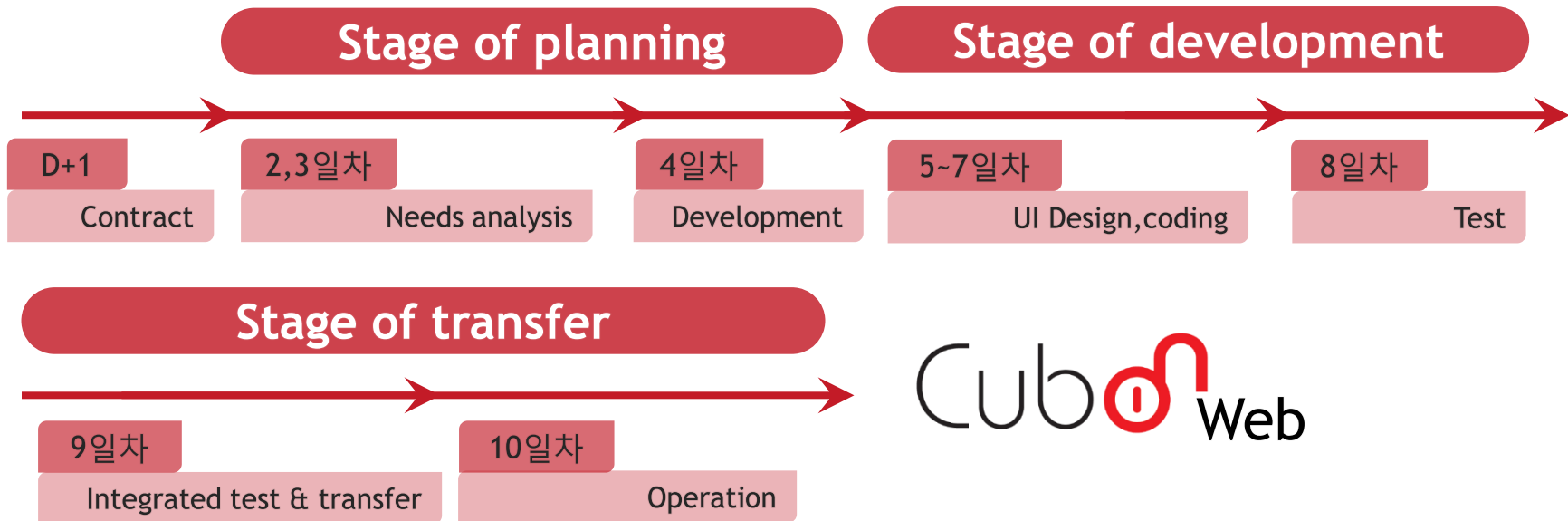|	Automatic recommendation	AD.Shake	Widget	Alarm	App banner	Keyword banner	Home interlocking
CUB.ON	Specify category Immedate search	gamification	Own widget	Sends directly from the app	Add the desired app ad	Keywords maching banner	Direct homepage linked from app
Another application	One by one category research	none	none	Sends SMS	Individual advertisement	none	none

Detailed Targeting for individuals

Get out of the existing cramming method of advertisement form,
deliver advertisement message to an individual,
communicate with the customer and the advertiser,
what can lead to direct purchase through advertisement.

Perfect interface

Not like a typical shopping app which requires time for familiarizing.
Adapt in the customers' eyes. It is composed of a menu which
is visually attractive and is easy to access and use.

Business Process

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Stage of planning

Stage of development

D+1	2,3일차	4일차	5~7일차	8일차
Contract	Needs analysis	Development	UI Design,coding	Test

Stage of transfer

9일차	10일차
Integrated test & transfer	Operation

Cubon Web

Stage of planning
Stage of planning, designing and analyzing the curation result wanted by customer company

Stage of development
Stage of design, development, testing and gathering requirements

Stage of transfer
Stage of transferring the system to a customer's company and conducting integrated tests

Statistics page of advertiser

Issue controlled account which can directly check in from the introduced company and agency, Conducts clear campaign and measures the result in the real time

Using a rational UI design, it is a page that can be a marketing strategy dealing with the market condition and immediately measures such values like key word count, advertisement count, CTR chart, date, time and so on

Thank You